

Especially for You

W.C. Esp Inc.

Dippel Fuel / Bradford Oil / Island Oil

FALL 2018

A Message from the President

Leading LI Into Another Winter



When it comes to keeping your home safe, warm, and comfortable, as far as fearless leaders go, you really can't go wrong with W.C. Esp. That's *especially* true when heading into winter, and *especially* with last year's Arctic temperatures and snowstorms so fresh in our minds. Will it be another long and cold winter? Will your **heating, plumbing** and hot water equipment be up to the task? Either way, you can rest assured that we will be.

As the East End's leading home comfort provider, W.C. Esp is ready to lead all of our customers through any kind of winter.

In this fall edition of *Especially for You*, we outline a few of the key ways W.C. Esp helps you prepare your home for winter. Here you'll find:

- ✓ New facts about the **fuels** we deliver to keep your home warm and comfortable
- ✓ How W.C. Esp can help protect your home even if you're **away for winter**
- ✓ Some important **safety information** for all our customers
- ✓ And a **special offer** for those interested in W.C. Esp propane services

Being eastern Long Island's home comfort leader means more than leading you into winter. Perhaps more importantly, it means leading you out of winter as well! The steps we take together now, in the fall, can make all the difference for your home comfort. With that in mind, **please don't hesitate to contact us at 631-537-0193** or online at **wcesp.com**. We promise to lead you in the right direction, through any and every season.

Sincerely,

Arthur Volkmann

Arthur Volkmann / President

An Especially Important Reminder

During the fall, W.C. Esp leaves an orange reflector stick at your storage tank or fill pipe. We do this to make it easier for our drivers to locate your tank at night or in the event of a snowstorm. This also helps protect your home and our trucks.

We kindly ask that you please leave the orange marker in place for the duration of fall and winter. We will remove it for you in the spring.

Thank you very much for your cooperation. We look forward to serving you.



Fuel Facts

What Green Heating Oil You Have!

Helping to protect the environment is important to W.C. Esp and many of our customers, *especially* when we consider the natural beauty of the East End. That's one reason W.C. Esp is proud to announce that as of July 1, 2018, **all heating oil our customers receive is now B5 Bioheat® fuel** containing 5% biofuel made from natural and sustainable resources. This clean, green energy source reduces our carbon footprint and makes heating your home better for the environment. In fact, it's estimated that statewide use of B5 Bioheat fuel could reduce carbon emissions by over 58,000 metric tons per year. That's like removing more than 125,000 cars from the road!

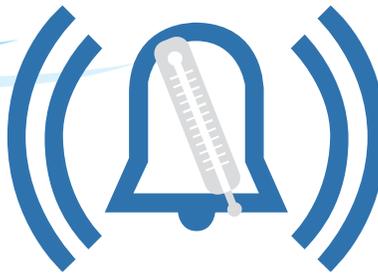
In addition, because W.C. Esp treats our blend of B5 Bioheat with the **Avalux** performance additive, you can rest assured that your heating oil is truly the best in town. Avalux helps keep your equipment and storage tank clean, which improves the overall efficiency and reliability of your home heating. Best of all, **you don't have to do or buy anything extra to receive the benefits of B5 Bioheat fuel and Avalux**. As our customer, you're already getting them with every delivery ... so enjoy!



Protect Those Pipes!

Last winter, four of our neighbors' pipes froze and burst simply because their heat was off when it needed to be on. All of these incidents could have been prevented had the homeowners signed up for W.C. Esp's **TeleFreeze remote monitoring** service.

If you own a summer-vacation home here on the East End, or if you're a year-round resident who's planning to go away this winter, we strongly recommend you sign up for TeleFreeze today. Here's how it works:



- **A remote monitoring system tracks the temperature inside your home.**
- **If it ever falls below a certain threshold, W.C. Esp receives an alert.**
- **As soon as we receive the alert, we contact you or your property manager or caretaker so that we can take care of the problem before it leads to significant property damage.**

TeleFreeze has helped W.C. Esp customers save tens — possibly even hundreds — of thousands of dollars in property damages over the years and for far less than the cost of an insurance policy. So don't take an unnecessary risk with your East End home. Talk to us about having TeleFreeze installed, or have your property manager give us a call.

More Pipe Protection Tips

In addition to having TeleFreeze installed, here are a few other things you or your home's caretaker can do to help prevent a winter plumbing disaster:



Wrap your pipes with plumbing tape or insulation available at the local hardware store • Leave open your kitchen and bathroom cabinet doors • Let cold water trickle from an indoor faucet served by exposed pipes • Disconnect any outdoor hoses leading to your house • Make sure your thermostat remains set at a temperature no lower than 55°F.

If your pipes do freeze this winter, or if you have any other pipe or water concerns, W.C. Esp's Master Plumber is ready to help. Just call 631-537-0193 and we'll be right over.

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Find us on 

Bring the Propane

Don't forget: W.C. Esp also delivers clean, versatile propane for heating, hot water, pool heaters and more. Plus, we service all of the above. Looking to bring a propane stove, generator or other appliance to your home? Then talk to us about W.C. Esp's **Special Introductory Propane Offer**. You pay no tank fee for the first full year when you sign up for automatic propane delivery! Call 631-537-0193 to sign up today.

**SPECIAL
INTRODUCTORY
PROPANE OFFER!**



Safety Info for All Heating Fuel Customers

Many of our customers might have heard about the natural gas explosions that tore through three towns outside of Boston this past September. In light of this event, we'd like to reassure you that your home's **heating oil is not flammable or explosive**, so you don't have to worry about such dangers stemming from your fuel.

Propane is also completely safe when used properly. To help ensure the safety of all our propane customers, we've included a special safety brochure with your copy of this newsletter. Please review it with your family or your home's caretaker.

At W.C. Esp, customer safety is our number-one priority, so give us a call immediately if you have any questions or concerns about your heating fuel or equipment.

