

Especially for You

W.C. ESP | THE LOCAL COMFORT COMPANY



SPRING 2026

A Message from the President

Still Local After All These Years

How many times have you driven by a local store or restaurant and exclaimed, “Oh, no! They went out of business!”

It’s happening all over Long Island and throughout the country – small family-owned businesses are disappearing and being replaced by large national chains and franchises.

Here at W.C. Esp, we’re still local and we’re still here since 1937, thanks to you! Whether you use us for fuel delivery or you’re a full-service HVAC customer, we are dedicated to meeting your home comfort needs and exceeding your expectations.

Our expert team members live here too; they know how Long Island weather can turn on a dime and affect your comfort. We know which systems are best for different types of Suffolk County homes. Most of all, we are here to meet your every heating and cooling need – because at W.C. Esp, **being local matters.**

However, just because we’re local doesn’t mean we skimp on services! On the contrary; we offer full-service benefits that could put our competitors to shame – Bioheat® fuel, propane, and diesel delivery; heating and cooling equipment tune-ups, installations, and repairs; and comprehensive service contracts (**read about our new Air Conditioning Service Plans on page 2**). At W.C. Esp, we can do it all AND do it well!

Here’s what’s in store for you in this issue:

- Heating System Tune-up? Cooling System Tune-up? How about Both?
- Air Conditioner Upgrades and the Newest Refrigerants
- Get Cookin’ Outdoors with Propane!
- Goodbye, Window Air Conditioners ... Hello, Ductless Mini-Splits!
- Not Your Grandfather’s Heating Oil
- Smoke and Carbon Monoxide Detector Basics
- Recipe Corner: Kentucky Lemonade

Thank you for choosing W.C. Esp, your local home comfort company! Enjoy the spring (even more so after this past brutal winter), and please call us at 631-537-0193 or contact us at www.wcesp.com if there is anything we can do for a friend and neighbor like you.

Sincerely,

Arthur Volkmann

Arthur Volkmann / President



Heating System Tune-up? Cooling System Tune-up? How about Both?



Springtime is a great time for walks in the park, welcoming the blooming flowers, and tackling those cleaning projects. Spring is also the **perfect time for both heating and cooling system tune-ups.**

Since we're in-between heating and cooling seasons, **you have the advantage of scheduling your service call on YOUR time** when your equipment is not in use (if our time permits, you might be able to arrange for both your heating and cooling tune-ups at once). We'll inspect your boiler or furnace for any wear and tear from winter usage, and get your central air conditioner or ductless mini-split system (see article at right) ready for the summer.

Introducing Our New Air Conditioning Service Plans!

In our goal to ensure peace of mind for all our customers, W.C. Esp Inc. is proud to offer new service plans for Central Air Conditioners and Ductless Mini-Split Air Conditioners. Each plan includes:

- Annual maintenance
- Priority scheduling
- 15% discount on any air conditioning service calls

When it comes to the preventive maintenance your cooling equipment requires and the protection from costly repair bills your budget requires, nothing beats W.C. Esp's Air Conditioning Service Plans.

Watch your mail for all the details – coming soon!



As you can see, even with just the basic steps, our tune-ups are quite thorough – and **if you are enrolled in our heating and cooling service plans (see above), your tune-ups are included!**

So, while you're enjoying the fine spring weather, don't forget to schedule your heating and cooling system tune-ups. Call us at 631-537-0193 or request an appointment online at wc esp.com/contact-us.



Goodbye, Window Air Conditioners ... Hello, Ductless Mini-Splits!

Want to upgrade from those bulky, ugly, inefficient window air conditioners to a central air system but don't have ductwork? We have the perfect solution – a **ductless mini-split cooling system** from W.C. Esp.

What is a ductless mini-split system?

Ductless mini-split air conditioners are great for cooling one particular room or area of your home, home additions, attics, sunrooms, workshops and garages. A mini-split has individual room units that connect to a high-efficiency outdoor condenser with thin tubing.

“Mini-splits” are nothing like window ACs

Super-efficient ductless mini-splits offer you the convenience of central air, room-by-room temperature controls, advanced filtration, and lower energy usage. Best of all, they double as heat pumps, providing satisfying heat for most, if not all, of the fall and winter!

Be Cool! Go Ductless!

Call 631-537-0193 now to arrange for a FREE in-home consultation and estimate on a new ductless mini-split. It's a smart upgrade idea for your Suffolk County home ... and it just may be what you're looking for!



Air Conditioner Upgrades and the Newest Refrigerants

Looking to replace your central air conditioner this spring? There are so many new innovations in the world of air conditioning and air conditioning refrigerants, you may not know where to begin. So, allow us to bring you up to speed.

Phasing in and out of refrigerants

A few years ago, the EPA phased out R-22 refrigerant and replaced it with R-410A. Then in January 2025, R-410A was phased out and use of newer, more eco-friendly R-454B or R32 refrigerants began.

What this means for you

Even though the Environmental Protection Agency (EPA) has mandated the use of R-454B or R-32 in new cooling systems, these systems do come at a higher cost and the new refrigerants are not compatible with older systems.

Repair or replace – that is the question!

- If your system is under 10 years old and uses R-410A, **call us for a repair. You are not required to upgrade to a newer unit that uses R-454B or R-32.**
- If your system is over 10 years old, a repair estimate is 50 percent or more of a new unit's price, you're experiencing multiple breakdowns annually, and energy bills are increasing significantly, **you may choose to replace your equipment. Your new air conditioning system will use less energy, keep you more comfortable, and be more environmentally friendly.**

We understand this is a lot of information to take in, but don't worry – we are here to help! Call us at 631-537-0193 and we can arrange a FREE, no-obligation air conditioning consultation in your home.

NOTE: You cannot swap R-410A with R-454B or R-32.

Get Cookin' Outdoors with Propane!

Mmmmm, can you smell that?

It's the tantalizing smell of steaks sizzling on your propane grill, accompanied by the sound of family and friends coming together to enjoy the great outdoors.

Now that spring is finally here, it's time for our Suffolk County friends and neighbors to get outside, pull the covers off their gas grills, and enjoy their propane kitchens once more. After the kind of winter we've had, you've earned it!

And who will supply all the propane you need for your kitchen? W.C. Esp, of course!

Our customers know that propane isn't just for grilling – it's ideal for these outdoor activities, too:

- **Swimming pool and hot tub heating**
- **Firepits and outdoor heaters**
- **Bug eaters**

Propane is also a widely used energy source for indoor uses, including:

- **Home heating**
- **Water heating**
- **Cooking ranges**
- **Washers and dryers**



Plus, nothing beats a propane-fired **whole-home generator** for when the power is knocked out.

Here at W.C. Esp, we offer our customers a wide range of services and products that help them stay comfortable all year long:

- **Automatic delivery**
- **Propane water heating and pool heating equipment sales and service**
- **24-hour emergency service**
- **Propane tank installation**
- **Convenient budget plan** (Our enrollment period is May, June, and July – so sign up soon!)

Need advice about a propane kitchen? Have questions on other uses for propane in your home? Give us a call at 631-537-0193 today.

Smoke and Carbon Monoxide Detector Basics

When was the last time you changed – or even tested – your smoke alarms and carbon monoxide (CO) detectors?

- **Check the date:** Locate the manufacturing date on the back of the device; if it's over 10 years old, replace it immediately.
- **10-Year sealed units:** If you have a 10-year sealed alarm, the battery lasts for the life of the device, but the unit still needs replacement after 10 years.
- **Combination smoke alarms/CO detectors:** These typically require replacement sooner (around 7 years) to maintain sensor effectiveness.
- **Monthly testing:** Test all smoke alarms at least once a month using the test button.
- **Mandatory replacements:** Replace the smoke alarm or CO detector immediately if the alarm chirps on a non-replaceable battery unit or if it fails a test.

Recipe Corner: Kentucky Lemonade

Lemonade grows up with this recipe that's as easy as it is delicious. Whip up a pitcher to share as you sit around your fire pit with friends, sip a refreshing glass while floating in your pool lounge chair, or just enjoy any time you want to cool off.



- **3 cups** lemonade (pre-made or homemade – your choice)
 - **1/2 cup** fresh mint leaves
 - **1/2 -2/3 cup** Bourbon
 - **6 cups** ginger ale
 - Additional lemon slices and sugar for garnish (optional)
1. In pitcher, combine the lemonade, mint leaves, and Bourbon. Muddle the mint leaves if you want. Let sit for an hour (or overnight).
 2. Optional: Some people choose to strain the mixture to remove mint leaves before serving.
 3. Add ginger ale to the pitcher just before serving.
 4. Garnish: rim a serving glass with honey and dip into sugar, garnish with a lemon wheel.

Serve over ice and enjoy!

Recipe courtesy of WhatsGabyCooking.com

W.C. ESP | THE LOCAL COMFORT COMPANY

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Find us on 



The Pest Paisan – The Mosquito Guido is our choice to get rid of bugs and pests at home or at work.

(631) 437-0007

Not Your Grandfather's Heating Oil!

Modern heating oil has undergone a dramatic transformation compared to the fuel used decades ago, becoming significantly cleaner, more efficient, and more sustainable.

- Modern heating oil contains nearly **100 times less sulfur** than it did in the 1970s, which reduces deposits on heat exchangers and allows for cleaner burning.
- W.C. Esp delivers **B10 Bioheat® fuel** to your home – a blend of 10% renewable biodiesel and ultra-low sulfur heating oil. Biodiesel is produced from a variety of renewable resources, such as soybean oil, reducing sulfur content and lowering greenhouse gas emissions. But there are even more benefits to our Bioheat® fuel ...
- Our premium renewable Bioheat® fuel outperforms ordinary heating oil because we treat it with **Heatdoc™** from Advanced Fuel Solutions. Bioheat® fuel treated with Heatdoc™ cleans your equipment for improved reliability and efficiency.

Not Your Grandfather's Heating System Either!

Modern heating systems paired with Bioheat® fuel can achieve efficiency ratings of 90-95% or higher, a significant improvement over older systems, which typically operated at 60-70% efficiency.

