

Especially for You

W.C. ESP | THE LOCAL COMFORT COMPANY



FALL 2026

A Message from the President

W.C. Esp: The Company You Can Trust!

You turn the pages of your local newspaper or shopper's guide, and there it is: an ad from a company you've never heard of promoting special offers for heating oil or propane.

You wonder if you should call them — but please don't! Yes, their offers look very interesting. But remember the old adage: **"You get what you pay for."**

If they're promoting "low, low prices" on fuel, do their prices include taxes and fees? How do you know that the company is licensed and insured? Do you know whether what they pump into your tank is 100% heating fuel or something else? If they're promoting an unbelievably cheap "fall tune-up special," how do you know that it won't turn out to be some "bait-and-switch" sales tactic to get a technician into your home, who then invents urgent issues or recommends expensive, unnecessary repairs (or worse, a new system)?

DO NOT be tempted by special offers that could turn into bank account squeezing disasters! You can always count on W.C. Esp — the company that knows your needs and does the job right!

Our expert, insured, certified fuel delivery drivers and technicians perform their jobs properly, professionally, and with the personal service you deserve. We believe in offering fair, transparent pricing ... outstanding workmanship ... and full-service convenience you can trust!

This issue of *Especially for You* offers you a few examples of that full-service convenience:

- Heating Systems Don't Last Forever
- Enroll in "My Account" This Autumn!
- Propane: Your Fantastic Fall Fuel
- Did Your AC Play Tricks on You This Past Summer?
- The Future of Our Environment Is in Your Oil Tank Right Now
- Turn Back & Test!

Especially in these times of volatile fuel prices, you can put your trust in W.C. Esp that **we will do everything in our power to help you save as much money and energy as possible.**

Warm wishes for a wonderful fall and winter, and a joyous holiday season.

Sincerely,

Arthur Volkmann

Arthur Volkmann / President

Flag This!

You will soon see an orange flag by your fill pipe. **Please do not remove it.** Our driver will place it there to help us locate the pipe when there is a lot of snow or poor visibility. We will remove the flag in the spring. It's just another way we ensure you get exceptional service in all weather!





Did Your AC Play Tricks on You This Past Summer? ...

Then it may be time to treat yourself to a new central air conditioning system!

If your current unit produced scary noises, made you feel as warm as a witch's brew, or cycled on and off as if possessed by a demon, call W.C. Esp!

We'll perform a thorough central A/C evaluation and install a new energy-efficient system, if needed, so your A/C will be spooky no longer!

Modern central air conditioners are sophisticated systems integrating:

- Ventilation
- Humidification and dehumidification
- Indoor air quality
- Smart microprocessor-based controls to regulate these functions

Plus, the latest A/Cs are more compact, whisper-quiet and built for greater durability.

If your central air conditioner gave you a fright because it wasn't working quite right, please call our home comfort professionals at 631-537-0193.

Did You Know ...

According to the U.S. Department of Energy, today's central air conditioners use 30% to 50% less energy to produce the same amount of cooling as air conditioners made in the mid-1970s. Even if your AC is only 10 years old, you may save 20% to 40% of your air conditioning energy costs by replacing it with a newer, more efficient model.



Heating Systems Don't Last Forever



You depend on your heating system for cozy comfort, but as much as you may try to ignore it, eventually you will need to upgrade to a new boiler or furnace.

How do I know if I need to upgrade?

Certainly, **if your home is not at warm as it should be, if your heating equipment cycles on and off, or if you hear strange noises or smell strange odors**, you should contact us as soon as possible. Here are some other signs that a new boiler or furnace may be in your future:

- There was an unexplained increase to your fuel usage last year.
- Your system required frequent repairs.
- Your boiler or furnace is more than 15 years old.
- Our service technicians have recommended an upgrade.
- The cost of a repair would be almost as much as replacing your equipment

What's different about modern boilers and furnaces?

Today's heating systems are better than ever, with efficiency ratings up to 95%, thanks to improved features like:

- Condensing technology
- Modulating burners
- Variable-speed motors
- Sealed combustion
- Smart controls



In fact, **upgrading to a new heating system can result in energy savings of up to 40%**. Plus, the latest heating equipment is more quiet, compact, and eco-friendly.

What types of heating equipment does W.C. Esp install?

We represent the best brands in the business:

- Boilers from **Energy Kinetics, Buderus, and Peerless**
- Furnaces from **Thermo Pride**
- Burners from **Beckett and Riello** ... and more!

New heating equipment is the surest way for you to conserve fuel, reduce your environmental impact, and protect yourself against today's energy price spikes. Call us today at 631-537-0193 for your FREE in-home upgrade consultation.



Propane: Your Fantastic Fall Fuel

As the sun sets earlier and earlier this fall, there's no reason to bring the gathering indoors!

- When you illuminate your backyard, patio, or deck with **propane-fired outdoor lighting**, you can party all night long if you want to!
- You can gather the family around the **propane firepit** or **patio heater** to tell ghost stories on Halloween.
- You can even cook your Thanksgiving meal on your **propane grill**!
- And when you are finally ready to come indoors, a **propane fireplace** is the perfect solution for fostering family togetherness.

There are so many reasons to use propane this fall (including having a **propane-fired generator** at the ready in case of a severe storm). And **who will supply all the propane?**

W.C. Esp, of course!

W.C. Esp is your one-stop shop for propane delivery and heating services to homes and businesses in Suffolk County. We know what it takes to keep our customers cozy, comfy, and happy.



So, get outside and enjoy the fall with propane — the fuel for all seasons and all reasons. Call us at 631-537-0193 for more information about this versatile energy source!

The Future of Our Environment Is in Your Oil Tank Right Now

It's not just heating oil that's in your tank — it's environmentally friendly Bioheat® fuel, the way to a cleaner and greener future for our environment.

What is Bioheat® fuel? Bioheat® fuel is a blend of regular heating oil with renewable biodiesel made from organic materials like food crops, agricultural waste, animal fats, and even used cooking oil from area restaurants.

As of July 2025, all heating oil in New York State contains at least 10% biodiesel fuel (B10), and this blend will increase to B20 Bioheat® fuel by 2030. Higher fuel blends with renewable biodiesel will help move our state closer to our net-zero emissions goal by 2040.

Even heating equipment manufacturers are rising to the challenge: Bioheat® customers are already welcoming the arrival of the first UL-listed B100 burners and boilers that run on 100% renewable biodiesel.

How does Bioheat® fuel benefit our environment?

Bioheat® fuel helps our environment by emitting up to 80% less carbon dioxide than petroleum-based heating oil. Carbon

dioxide is widely believed to be the main contributor to climate change. Reducing the carbon dioxide output of heating systems is vital in decreasing this impact.

What else does Bioheat® fuel do?

The Bioheat® fuel that W.C. Esp delivers is safer, cleaner-burning, and provides superior performance in contrast to regular heating oil. Plus, it supports the American economy and our nation's farmers.

Bioheat® fuel also benefits your bank account!

Our Biofuel® fuel customers can qualify for **a New York State Clean Heating Fuel tax credit worth up to 20 cents per gallon (calculated as 1 cent per percentage of biodiesel per gallon).**

Here at W.C. Esp, we may provide old-fashioned customer care ... but we are always looking toward the future!



Turn Back & Test!

Guess what we'll all be doing on Sunday, November 1, at 2:00 a.m.? Turning those clocks back one hour! It's also a great time to test your smoke alarms and carbon monoxide detectors. In addition, batteries in battery-operated alarms should be changed every six months, and the time change is a great way to remember.



Happy Holidays from Our Family to Yours

With the holidays quickly approaching we want to wish you and your family a happy, healthy holiday season and a joyous and successful New Year. Thank you for being a valued customer in 2026. We look forward to serving you in 2027 and beyond.

W.C. ESP | THE LOCAL COMFORT COMPANY

P.O. Box 3047
Bridgehampton, NY 11932

(631) 537-0193 | WCEsp.com

Find us on 

Enroll in "My Account" This Autumn!

Our "My Account" online payment portal is just what you need this busy time of year when the kids have soccer or football games, you're planning holiday get-togethers, and pulling winter clothes out of storage.

"My Account" makes life easy! Simply log on from your desktop, laptop, or smartphone and you'll be able to:

- Pay your bills
- Check your balance
- Order fuel
- Request service

With "My Account," managing your account takes virtually no time at all!

To get started, visit wcsp.com/my-account. If you have any questions, don't hesitate to call us at 631-537-0193. We'll help you navigate through the online portal process.

