

# Especially for You

**W.C. ESP**  
PERSONAL COMFORT



SPRING 2024

## *A Message from the President*

### Your Home Comfort is our Concern!



At W.C. Esp, customer satisfaction is our top priority. You can always count on us for reliable heating and cooling, plumbing, and fueling services for your East End home or business. We have been in the home comfort industry for over 85 years and understand the importance of delivering our services with a personal touch. Because as a W.C. Esp customer, you are more than an account number. You are our friends, neighbors, and family members.

Today, W.C. Esp is proud to offer East End residents a wide range of home comfort services, including **renewable heating oil** and **propane deliveries, heating and cooling installations and repairs, 24-hour emergency service**, and so much more!

In recent years, the Town of Southampton and Easthampton have tried to push electrification codes on residents and put an end to family-owned and local businesses like W.C. Esp, with initiatives like the Renewable Energy Roadmap. While we stand by our commitment to reducing carbon emissions, W.C. Esp believes **the solution already exists in renewable fuels like Bioheat® fuel**. The problem with full-scale electrification is that our antiquated grid would not be able to handle the strain added to it. Due to our location, we are already more susceptible to weather-related blackouts and power outages. Additional stress on our outdated power grid could exacerbate those issues even further.

Your comfort is our concern at W.C. Esp, and if you would like to make your voice heard against the electrification movement, we implore you to go to [www.smarternyenergy.org](http://www.smarternyenergy.org) and take action today!

Make sure you read the other important articles in our newsletter, including:

- **Stay in the Loop with our Customer Portal!**
- **See What You Gain with Propane**
- **Cool Down with a New Air Conditioning System**
- **We Love These Products: System 2000/Roth Tank**

We will continue to do what we do best and provide year-round comfort for you and your family!

Sincerely,

*Arthur Volkmann*

Arthur Volkmann / President

### Stay in the Loop with Our Customer Portal

At W.C. Esp, we strive to provide convenient comfort to all our clients. Our online customer portal is a terrific tool that allows you to fully control your W.C. Esp account from one convenient and secure location.

Whether you are relaxing on the couch watching the game or at the grocery store shopping, as long as you have a smartphone, tablet, or wi-fi-capable device, you can manage your W.C. Esp account. Gone are the days of misplacing papers and forgetting to buy stamps. Now you can pay your bill, request a service, schedule a delivery, and more from your W.C. Esp customer portal!



**Create your online account today by going to [WCEsp.com/my-account/](http://WCEsp.com/my-account/)**

*Don't forget to support your local entrepreneurs and businesses on the East End!*

P.O. Box 3047, Bridgehampton, NY 11932

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**JOJO PIRRECA**  
MANAGING PARTNER

631-388-4809

J.Pirreca@D1autogroup.com

www.D1autogroup.com



# Cool Down with a New Air Conditioning System!

As the days begin to get longer, it's a good time to think about whether your central air or ductless mini-split system is ready to tackle another hot Long Island summer. W.C. Esp is proud to offer a variety of cooling units to fit your home and budget so you can stay cool all summer long.

Outdated cooling equipment is inefficient and can cost you extra money every month. Many benefits come with upgrading your cooling equipment, including:

- 1. Increased Energy Efficiency** – New air conditioning equipment is designed to be more energy-efficient than ever. With sky-high efficiency levels, you can reduce your annual energy bills with a new cooling system.
- 2. Improved Comfort** – Are you tired of one room being cooler or warmer than another or your air conditioner blowing out warm air? A new system will provide efficient, even cooling throughout your home to keep your whole family comfortable.
- 3. Better Indoor Air Quality** – Updating your air conditioning equipment will help remove contaminants from your air, including dust, mold, bacteria, and outdoor allergens. Older air conditioning units can worsen indoor air quality and trigger allergy and asthma symptoms.
- 4. Peace and Quiet** – Advances in technology have allowed modern air conditioning equipment to perform with whisper-quiet capabilities. Your new system will be working so quietly and efficiently that you'll forget it's even on!

## Ductless Mini-Split Air Conditioning

Ductless air conditioners, also known as mini-splits, are rising in popularity due to their high efficiency ratings and flexible installation capabilities. Because mini-splits can be installed without ductwork, they make the perfect fit for older homes, home additions, and garages. If you're looking to go ductless, W.C. Esp has compiled a list of benefits to help you decide.

### Benefits of Going Ductless

- **Energy Efficiency** – The technology of ductless mini-splits allows the unit to steadily maintain the temperature of your home without the frequent need to cycle on and off, not like central ducted systems.
- **No Energy Loss** – Ductless systems avoid energy loss through leaky ducts, which is a common problem in ducted home comfort systems.
- **Zoned Comfort** – Unlike central air and heating, ductless units are installed in individual rooms. You can turn off units in rooms that are unoccupied and save on energy bills!
- **Dual Functionality** – The ductless units offered by W.C. Esp can serve as both heating and cooling systems. You no longer have to use two different thermostats for your home comfort!
- **Easy Installation** – These units can be installed in homes without ducts, allowing you to cool hard-to-reach rooms.
- **Great for Extensions and Remodels** – If you've made a new addition to your home that isn't connected to your central home comfort system, a ductless mini-split is a great solution. You now have the capability to cool attics, basements, garages, and other extensions of your home.

**If it's time to upgrade to a new air conditioning system, don't wait!  
Contact W.C. Esp today at 631-537-0193 to discuss your cooling options.**

# See What You Can Gain with Propane

Propane is a big name in home comfort, and for good reason. In addition to providing reliable, efficient heat during the winter, propane is one of the most versatile energy sources available. Propane customers can enjoy the benefits of the fuel year-round.

Your summer nights spent in the backyard or swimming in your pool will never be the same, thanks to the versatile and energy-efficient power of propane. W.C. Esp is proud to deliver this clean fuel to homes and businesses across the East End of Long Island.

**Here are some of the ways you can make the most of your summer with propane:**

- ✓ **Cooking Outdoors:** No barbecue is complete without a propane-powered grill. Avoid the ash and hassle of coal and enjoy the fast, even cooking power that propane provides.
- ✓ **Heated Pools and Hot Tubs:** Keep your pool or hot tub at the perfect temperature with this eco-friendly energy source. No need to close your pool after Labor Day when you can enjoy swimming with a propane-powered pool heater.
- ✓ **Fire Pits:** The summer fun never has to end with a propane-powered fire pit. Starting it can be as simple as a flick of the switch, and you can keep the conversations and late-night stargazing going by a warm, cozy fire.
- ✓ **Backup Power:** You can hook up your backup generator directly to your propane line, so in the event of a summer blackout, you will remain safe and comfortable.

## Your Safety is our Top Priority

While propane also boasts exceptional safety records, it is important to be proactive and schedule your annual propane inspections. W.C. Esp is proud to offer **NFPA Code Safety Inspections** to ensure the entirety of your propane system, including piping, equipment, and more, is operating correctly.



## Cathodic Protection Testing

Another propane safety service we provide is cathodic protection testing. Over time, your underground propane tank and piping begin to naturally rust and corrode. Cathodic protection helps greatly reduce the rate at which corrosion occurs.

## Propane Safety Tips

- 1. Schedule inspections and tune-ups:** All repairs to your propane system need to be done by a certified professional. Call W.C. Esp to service your equipment and make sure you have a leak-free heating season.
- 2. Proper Storage:** Propane tanks should always be stored outside in a dry place, on an even surface, and should have ample ventilation. They should also remain upright and secure to avoid issue.
- 3. Clean up Around Your Tank:** You always want to keep a clear path to your tank. Make sure there aren't any branches or bushes around or in the path to the tank and please remember to shovel a path in the winter so our drivers can safely deliver your propane.
- 4. What to do if You Smell propane:**
  - Do not ignite flames or sparks
  - Do not turn any light switches on/off
  - Leave the area immediately
  - Shut off the gas if it is safe
  - Report the leak
  - Do not return to the building or area
  - Have your system checked!

**When it comes to propane, W.C. Esp does it all! If you detect the smell of propane or require an emergency service, please call us at (631) 537-0193 so we can promptly assist you.**

## Here's How Cathodic Protection Works:

- Your storage tank is connected to a **galvanized anode**, which is buried/ placed close to the tank being protected.
- **Electrochemical reactions** in the environment, which cause corrosion, are more attracted to the highly active metals that make up the galvanized anode than the lesser active metals of the storage tank.
- As the galvanized anode corrodes, your storage tank is protected from the electrochemical reactions in the ground that cause rusting and corrosion.

Our team of propane experts can perform cathodic protection tests in order to determine the integrity of the galvanized anodes.

**Learn more about our propane services by going to [WCEsp.com/fuels/propane/](http://WCEsp.com/fuels/propane/)**





## We Love this Product!

Energy Kinetics System 2000® boilers are top-of-the-line American-made boilers. With a best-in-class efficiency and reliable, 30-year lifespan, System 2000® boilers are a W.C. Esp favorite for a variety of reasons, including:

- Ultra-quiet operations
- Exceeding ASME standards
- Oil, propane, and gas powered
- American made
- More hot water, faster, using less energy
- 5-year warranty/lifetime protection plan
- And more!

If it's time to upgrade your home's boiler, System 2000 from Energy Kinetics is a great way to improve energy efficiency and maximize your home comfort. Contact W.C. Esp today at 631-537-0193 to request your quote.



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P.O. Box 3047  
Bridgehampton, NY 11932

631-537-0193  
[www.WCEsp.com](http://www.WCEsp.com)

Find us on 

## We Also Love This Product Too!

Your heating oil tank is sometimes an overlooked area of your heating equipment, but not at W.C. Esp! We are proud to install Roth tanks, the very best in heating oil storage tanks. A family-owned company, Roth's state-of-the-art double-walled heating oil tanks provide the perfect solution for safe and reliable heating oil storage.

A W.C. Esp favorite is the Roth Safety Tank, which features a weld-free galvanized steel outer tank and a seamless, high-density polyethylene, corrosion-resistant inner tank.

### More benefits of a Roth heating oil storage tank include:

- The highest level of environmental protection
- Double-walled for maximum protection
- Thorough quality control testing
- Extended tank lifespan due to outstanding quality
- Lifetime protection against corrosion
- 10-year warranty against leakage
- And more!

If you are unsure if it's time to upgrade your storage tank, contact W.C. Esp at [WCEsp.com/contact-us/](http://WCEsp.com/contact-us/) to request an inspection of your current tank. If it is time to upgrade, our team of experts can help you find the perfect replacement tank for your home and budget.



**Roth**