

Especially for You

W.C. ESP
PERSONAL COMFORT

FALL 2022

A Message from the President

Let's Talk about Energy Prices

We know – rising energy prices are one of the biggest issues you are facing right now. We know this, because we hear it from you on every call, email or visit. We know it because we are facing the same issues in our lives and our company.

There are a lot of reasons for rising prices: fuel and materials shortages brought on by the war in Ukraine, OPEC production levels, inflationary pressures here at home, worldwide shipping and supply chain back-ups, and on and on. Turn on the news any evening (or morning, or afternoon) and someone will be giving another reason! We are doing everything in our power to keep prices as reasonable as possible. We are working with our partners to maintain a reliable supply of fuel, parts and equipment at the lowest costs we can get; while at the same time making sure to continue to offer our employees competitive salaries and benefits to protect their families as well. (Want to become one of our employees? We're hiring – see page 4)

We have been serving our neighbors for 85 years – through fuel shortages, price volatility and more – and we will be here to serve you for years to come. To that end, we've filled this newsletter with a slew of answers to your energy questions. They include information on home heating-related legislation under consideration in East Hampton (page 2), a glimpse at some of the most energy efficient equipment available (page 2) and how to use and store your propane safely (page 3).

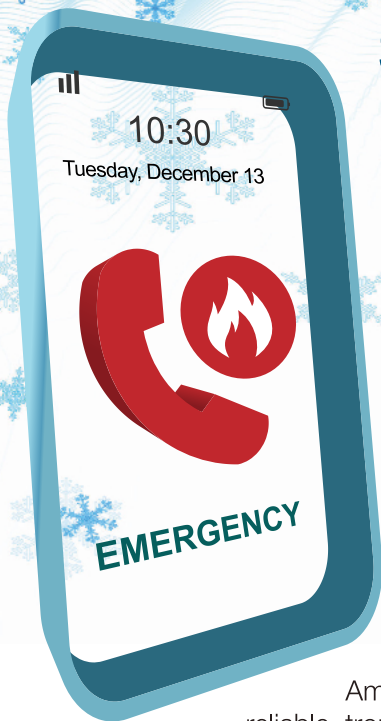
We've also hung up the "Help Wanted" sign – if you or someone you know is an experienced HVAC driver/technician, please check out the article on page 4. And, on a lighter note, we've supplied you with a sampling of Fall fairs and festivals to fill out your weekends!

Our business was built on our relationships with our customers, and nothing will change that. Please contact us with your concerns about fuel supply or prices. Together, we can help each other.

Sincerely,

Arthur Volkmann

Arthur Volkmann / President



Stop Holding Back on Comfort

So many times, our customers tell us they are going to 'hold off another year' before upgrading their heating or air conditioning equipment. Unfortunately, by holding back, they end up spending more on heating oil, propane and electricity, and often need to make an emergency replacement if their 'old faithful' equipment breaks down mid-season.

You certainly don't want to have your heating system break down in the middle of the winter, and while our top-notch pros can fix most issues, a system failure requiring an emergency replacement could mean you have no heat until we can install the new system.

There are good reasons to upgrade instead of waiting: older equipment needs more power – which means higher energy bills; may not provide sufficient heating or cooling throughout your home, leaving you with those too-hot or too-cold rooms; can be noisy; and will require more frequent service.

On the other hand, upgrading now means you don't have to worry about these issues, as you enjoy your high-efficiency, super-quiet, reliable new HVAC system. And when it comes to your home heating, the best choice is always the **System 2000 boilers from Energy Kinetics**.

American made in their New Jersey facility, these systems offer **best-in-class efficiency** and a reliable, trouble-free 30-year life span. System 2000 boasts:

- **Proven, 40% reductions in fuel bill**
- Oil, propane or gas powered
- The **"world's smartest boiler control"**
- Exceeds **ASME standards**
- Proven dependability
- Whisper-quiet operations at only 47 decibels
- More hot water, faster, using less energy
- Comprehensive warranties
- All materials and steel sourced from the USA



When you install a System 2000, you may also earn Upgrade & Save Rebates up to \$800, and may be eligible for state and federal tax credits. **Stop holding back on comfort**, talk to us about upgrading your heating system and enjoying more heat and lower bills! Visit WCEsp.com to learn more, or give us a call at (631) 537-0193.

Real Talk About New Building Codes

You may have recently heard or read about local proposals that would require electric heating and cooking in all *new construction* in East Hampton. There are fear mongers and scammers out there telling homeowners that this means they have to replace their oil- or propane-fueled equipment. **You. Do. Not. Have. To. Change. Anything.**

Here are the facts:

- Any state or local code changes are still under consideration and **have not been made into law**
- These efficiency modifications will **only apply to new construction**
- The new federal **Inflation Reduction Act includes tax credits for high-efficiency oil- and gas-fueled heating equipment**
- **Energy Kinetics System 2000 boilers meet or exceed all federal, state and local efficiency requirements** (see "Stop Holding Back Your Comfort")

Important Notice about Propane Safety

Propane is so safe that we use it for the heaters, barbecue grills and fireplaces in our homes. We wouldn't put our families at risk, and we do not put yours at risk with propane.

There is a chance of fire or carbon monoxide poisoning with any fuel source, but with a few precautions you can enjoy your propane heat while reducing the possibility of an unpleasant or dangerous incident.

Propane safety:

- ✓ **Make sure you know what propane smells like** – an odorant is added to propane to make it smell sulfuric, like rotten eggs. If you notice the smell, leave your home immediately and call us to report a possible leak
- ✓ Keep all outdoor propane appliances, including heaters, grills and generators, outside. Do not use them in enclosed areas like a garage or basement.
- ✓ Store propane cylinders outdoors.
- ✓ Have W.C. Esp make all repairs or modifications to your equipment, valves and other parts.
- ✓ Keep flammable materials like paints, adhesives and fabrics away from your propane equipment.
- ✓ Call us if you see soot – propane burns cleanly, and any soot deposits are a sign that your equipment is not working properly
- ✓ Yellow flame warning! A yellow or flickering flame are more signs that your equipment needs repair. Your propane equipment should burn with a steady blue flame.

Carbon Monoxide (CO) is a tasteless and odorless gas. A heating system that is not working properly could produce a dangerous amount of CO inside your home, especially during the winter when all your windows and doors are kept closed.

Symptoms of CO poisoning include headaches, dizziness, loss of muscular control, vomiting and/or watering of the eyes. In extreme cases it can cause serious and sometimes fatal illness.

Please follow these CO safety guidelines:

- ✓ **Install Carbon Monoxide detectors**, available at most hardware stores, on every level of the home, outside bedrooms, and near your heating system.
- ✓ **Never use range burners for space heaters.**
- ✓ **Do not use outdoor/camping propane heaters indoors.**
- ✓ **Do not run an emergency generator indoors.**
- ✓ **Never use a barbecue grill indoors.**
- ✓ Have your propane appliances tested regularly by a qualified technician.
- ✓ Always make sure there is plenty of ventilation in your home.

The Propane Council has provided an important safety brochure for homeowners. If you are one of our propane delivery customers, that brochure will be included with this newsletter. If you did not receive one, or have any other questions about our propane services, please call our office.



Don't let fear-mongers muddle the waters – contact W.C. Esp with any questions about energy efficiency eco-friendly heating for your home.

We have been working to lower energy emissions and protect the environment for years – because we know how important these efforts are to our beautiful East End communities. That's why we deliver clean, renewable Bioheat® fuel and recommend high efficiency heating systems like the System 2000.

Please call us at (631) 537-0193 with any questions you may have about the East Hampton legislative proposals, Bioheat® fuel, new heating equipment or other ways to reduce your carbon footprint.



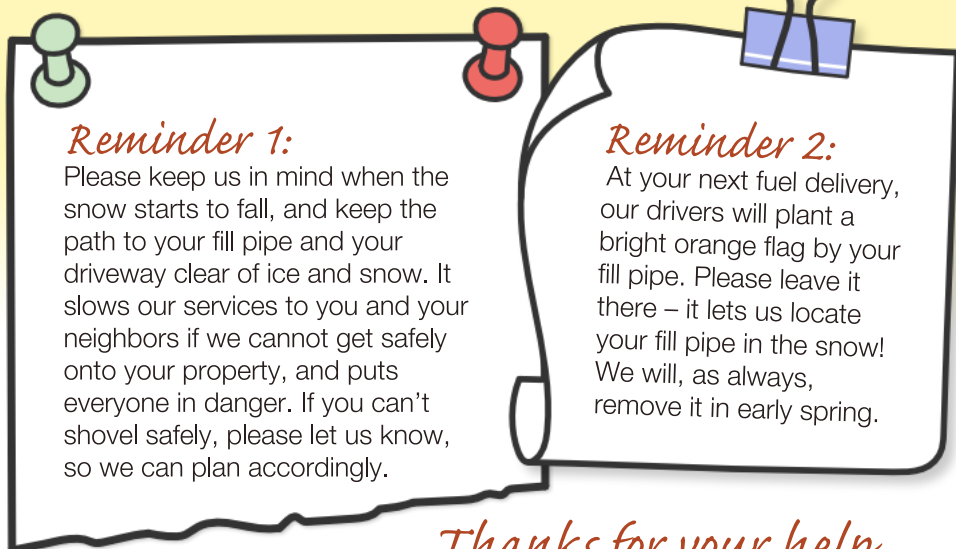
We are Hiring!

Please share the news – W.C. Esp is hiring! We are looking for experienced propane and Oilheat delivery drivers/service techs. We stand by our employees and offer benefits including a competitive salary, a comprehensive benefits package, and the friendliest work environment around. If you know someone who is reliable, a team player, and eager to join a great company with growth opportunities, we want to talk to them. Maybe that someone is you! Please learn more and let us know you're interested at wcsp.com/about-us/employment/.



A Few Friendly Seasonal Reminders

It's that time of year when we ask for your help!



Reminder 1:

Please keep us in mind when the snow starts to fall, and keep the path to your fill pipe and your driveway clear of ice and snow. It slows our services to you and your neighbors if we cannot get safely onto your property, and puts everyone in danger. If you can't shovel safely, please let us know, so we can plan accordingly.

Reminder 2:

At your next fuel delivery, our drivers will plant a bright orange flag by your fill pipe. Please leave it there – it lets us locate your fill pipe in the snow! We will, as always, remove it in early spring.

Thanks for your help.

W.C. ESP
PERSONAL COMFORT

P.O. Box 3047
Bridgehampton, NY 11932

631-537-0193
www.WCEsp.com

Find us on 

Fall Fairs, Festivals and Feasts

There's always something exciting to do on the East End this time of year. Here are some fairs, festivals and other fun things to flock to!

Suffolk Winter Lantern Festival: Don't miss Suffolk County's first immersive Winter Lantern Festival from 11/04/22 to 1/08/23, at the Smithtown Historical Society. You'll be dazzled by displays of lanterns in the shape of flowers, animals, dinosaurs and many more. 5:30 p.m. – 9:30 p.m. Fridays through Sundays, November 4-January 8

46th Annual "Run for Fun" Turkey Trot: Burn off calories before your Thanksgiving dinner for a good cause. A percentage of all proceeds benefit local food pantries. Register in advance – no onsite registration. 3 mile and 6 mile trots. Call (631) 324-2417 for more information. Visit MontaukChamber.com for more information. Montauk Village Green, Bib pickup at 8:00 a.m., Trot 10:00 a.m. – 12:00 p.m., November 24

Lighting the Montauk Lighthouse: Get the holiday season started at the annual lighting of the Montauk Point Lighthouse! The festivities will begin at dusk on Saturday, with the ever-popular lighting of the lighthouse and holiday music. Plus, warm up to hot cocoa and snacks. 4:00 p.m. – 7:00 p.m., November 26

Santa's Outdoor Market: East Hampton's 2022 Santa's Outdoor Market at Herrick Park. 10:00 a.m. – 5:00 p.m., December 3

